

BEER & PARTNERS



funding for growth

>> Venture Capital for Smaller Companies

Authorised and Regulated by the Financial Services Authority

BEER & PARTNERS



What We Do

Beer & Partners is the largest source of Business Angel and other forms of capital in the country - indeed we are one of the only firms that focus successfully on this market. Our strength is in raising capital between £50,000 and several million. It is the range that is generally regarded as the most difficult. We have no preferences on sector, since our investor contacts have a very wide range of interests.

Who We Are

Established in 1991, we now have regional teams around the UK and Northern Ireland.

We include accountants, bankers and industry specialists.

Most of us have run businesses and understand the needs of smaller companies.

Our Successes

Details of some of our successes are on our website.
www.beerandpartners.com

Most of these are through our 1500 plus investor contacts, who represent over £300 million in capital. We can also source specialist lenders as needed.

Our Approach

We first need a summary or a business plan which we will review in detail with potential clients. If we can help, we prepare the investment proposal, and market this through direct contact with our investor base. Individual or group presentations can also be arranged.

We manage the fund raising project throughout so our clients can get on with running their business.

For Investors

Investors should be experienced in the unquoted markets, have at least £100,000 available and provide a copy of their CV. Investors will be shown about 15 investment proposals each month and will be contacted as soon as we know of businesses that would be particularly suitable for them.

There are no fees to investors.

Fees

These are agreed with clients in advance and are in two stages - a small initial fee and a success fee based on sums raised - 5% cash (minimum £5,000), plus options.

>> Other Services

Property Finance

Beer Property Finance Limited raises equity, mezzanine and loan finance for residential & commercial property development, bridging and commercial lending through our very wide range of lending and private investor contacts.

Business Support

IDSquared Limited can help a company of any size, anywhere in the UK, find the right person to support their business, as a NED or as a coach or mentor.

Restructuring Finance

Our sister company, Beer & Young Limited, provides the full range of restructuring or rescue solutions through those private investors who are able to act quickly. The Directors of troubled companies often need practical and personal support at difficult times; we give this.

Beer Investors' Club

Investor services presenting opportunities to invest on a discretionary basis into projects on negotiated terms and due diligence.

Head Office

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